



# Alamo Aztek Estate Sales

CONDUCTED ESTATE SALES, BUY OUTS, FORECLOSURE ASSISTANCE

GRANBURY, TX

PHONE: 254-459-8658

EMAIL: [alamoaztekestatesales@gmail.com](mailto:alamoaztekestatesales@gmail.com)

## EXAMPLES OF OUR WORK



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## DO'S

**\*REMOVE ALL ITEMS THAT YOU WANT TO KEEP THAT ARE NOT TO BE SOLD, WITHIN REASON**

**\*REMOVE ALL PERSONAL FAMILY ITEMS INCLUDING PHOTOGRAPHS, FINANCIAL & TAX RECORDS AND ANY CHERISHED FAMILY ITEM.**

**ESTATE SALE STAFF WILL BOX AND RETURN TO THE FAMILY ANY FOUND PHOTOGRAPHS, PAPER MONEY AND COIN, FINANCIAL AND TAX DOCUMENTS AND ANY ITEM WITH THE FAMILY NAME ON IT.**

## DON'T'S

**\*THROW ANYTHING AWAY, LET THE ESTATE SALE STAFF DETERMINE IF THE ITEM IS SELLABLE OR NOT.**

**\*EXPECT ESTATE SALE STAFF TO HAUL GARBAGE AND TRASH OFF PREMISES AND DUMP FOR YOU. ESTATE SALE STAFF WILL UTILIZE ALL AVAILABLE TRASH CANS ON THE SALE SITE PROPERTY.**

**\*EXPECT AN ESTATE SALE STAFF MEMBER TO GO THROUGH EVERY BOX WITH YOU OR A FAMILY MEMBER.**



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## THE TEN COMMANDMENTS OF ESTATE SALES

YOU CANNOT FORCE CUSTOMERS TO COME TO YOUR SALE

YOU CANNOT FORCE CUSTOMERS TO BUY YOUR ITEMS

ITEMS ARE WORTH WHAT SOMEONE IS WILLING TO PAY FOR IT

**\*WE CANNOT CONTROL THE WEATHER DURING THE SALE\***

INFORMING YOUR NEIGHBORS OF YOUR SALE IS A BAD IDEA

INTERNET MARKETING IS FAR MORE EFFECTIVE THAN PRINT

JUST BECAUSE AN ITEM IS OLD DOESN'T MAKE IT VALUABLE

CONDITION OF AN ITEM IS EVERYTHING AND AFFECTS PRICE

WE WILL DO EVERYTHING POSSIBLE TO SELL YOUR ITEMS

BEING INVOLVED IN NEGOTIATIONS WITH BUYERS HURTS TOTALS

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## **FREQUENTLY ASKED QUESTIONS**

### **WHAT IS AN ESTATE SALE?**

An estate sale, or tag sale, is an on site sale where all items for sale are staged and priced throughout the property. Think of a garage sale but on a much bigger scale with higher prices realized for the items being sold.

### **DO I HAVE TO GET A PERMIT FOR THE ESTATE SALE?**

In the state of Texas generally no. If there is any city ordinance requiring one the staff of Alamo Aztek Estate Sales will acquire one for you.

### **WHAT ADVERTISING DO YOU UTILIZE?**

A combination of print and the internet. Usually three local newspapers, estatesales.net, our own websites, and Facebook.

### **CAN I SELL MY PET AT THE ESTATE SALE?**

No. If you have a pet that needs a new home we are partnered with several adoption agencies to ensure the pet finds a loving home. Livestock and exotic animals do not apply.

### **CAN I TELL MY NEIGHBORS I'M HAVING AN ESTATE SALE?**

We prefer that you don't. If they have advance notice of the sale they will have garage sales at the same time.

### **WHAT PAYMENT METHODS DO YOU ACCEPT?**

That is entirely up to you. Generally we accept cash and credit cards.

### **CAN I SELL MY VEHICLE, BOAT, OR AIRPLANE IN THE ESTATE SALE?**

Absolutely, providing that you have the title legally.

### **IS THERE ANYTHING I CAN'T SELL AT MY ESTATE SALE?**

Items deemed by state and federal laws as illegal to own. Examples of these items include prescription drugs, commercial medical and hospice equipment, and military grade ordinance.

### **WHO REMOVES FURNITURE OR LARGER ITEMS ONCE THEY HAVE SOLD?**

Only Alamo Aztek Estate Sales staff does to ensure that your property is kept free of damage.

### **DO I HAVE TO PROVIDE ANYTHING FOR THE SALE?**

No. We provide all necessary equipment including tables, signage, and display cases.

### **DURING MY SALE HOW MANY PEOPLE DO YOU ALLOW IN AT A TIME?**

Generally no more than seven at a time.

### **WHAT IS YOUR POLICY ON SHOPLIFTING?**

Prosecute to the fullest extent of the law.

### **HOW DO YOU DISPLAY JEWELRY AND OTHER VALUABLE ITEMS?**

In locked display cases.

### **DO YOU OFFER A DELIVERY SERVICE FOR FURNITURE OR LARGER ITEMS?**

Absolutely. There is a charge to the buyer of the item to do so.

### **MY MOTHER PASSED AWAY AND THERE ARE MULTIPLE FAMILY MEMBERS. WHICH OF US DO YOU NEED TO TALK TO CONCERNING THE ESTATE SALE?**

The executor of the estate is the only legally qualified member to make these decisions.

### **MY WIFE AND I GOT DIVORCED; CAN YOU STILL DO OUR SALE?**

Yes, however the proceeds are sent to your attorney and split according to your decree of divorce.

### **I HAVE A SWORD OWNED BY\_\_ (Insert famous historical person), CAN YOU SELL IT FOR ME?**

Yes, providing that it is authentic and you have the proper provenance. An estate sale is not the best-recommended theatre for this type of item.

### **DO YOU ALLOW CUSTOMERS TO USE THE RESTROOM DURING THE SALE?**

No. Bathrooms are not in service during the estate sale hours.

## **HOW DO SET UPS WORK?**

Set up for your estate sale starts the Monday before your estate sale and continues through Wednesday.

## **WHY CAN'T I HELP WITH MY SALE?**

**We are experienced professionals with over 1000 sales under our belts. It is much faster to let our crew do it.**

## **WHY CAN'T I BE PRESENT DURING THE SELLING HOURS OF THE SALE?**

You can pop in for five or ten minute periods occasionally, however, your presence distracts our crew from doing their job and selling your items. It is also very taxing emotionally on you because of the sentimentality factor. That is why we prefer that you aren't present during the event.

## **WHAT IS NON DISCLOSURE DURING THE SALE?**

We do not discuss the reason for the sale, the whereabouts of the client, or any other information on the family during the sale with anyone. Your sale is done with only the company owner knowing the reason for the sale.

## **WHAT ARE YOUR QUALIFICATIONS**

15 years experience at estate sales, trained by Judy Hart, Antiques Roadshow Panelist, Licensed Appraiser National Society of Antiques & Collectibles

## **DO YOU HAVE REFERENCES?**

Yes

## **DO YOU REFUSE ANYONE FOR ESTATE SALES?**

**No, the only reason ever for a refusal would be if the property were too dangerous for the customers and crew.**

## **WHAT DO I DO WITH THE ITEMS LEFT OVER?**

It's up to you. You can keep the remaining items, Alamo Aztek can buy them from you, or you can donate to your favorite charity.

## **HAVE YOU DONE ESTATE SALES FOR CELEBRITIES?**

Yes.

## **I'VE HEARD YOU HELP SELL HOUSES, HOW DO YOU DO IT?**

An estate sale is a great way to have an open house. The estate sale staff will distribute sell sheets to all interested parties if the property is for sale.

## **WHAT TYPE OF FORECLOSURE ASSISTANCE DO YOU OFFER?**

If you contact us because you're facing a foreclosure, we give you free access to a foreclosure attorney, a HUD certified specialist, and a short sale specialist. We firmly believe every person deserves a home and we want to do everything possible to make sure this tragedy is averted.

## **WHAT CHARITIES DO YOU WORK WITH?**

St Joseph's Indian School Cheyenne Nation, Angel Haven Ministries, and Restoration Ministries

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## REFERNCES

Shannon Tankersley 404-964-1095

Terry Woolard 682-552-7183

Dan Lessing 325-691-1404

Mark Marvin 972-293-2727



## **TESTIMONIALS**

**Matt handled my sale in Carrollton when three other companies not only turned me down but flat out refused me. They got more than I expected for my items and were with me every step of the way. True professionals and very compassionate people.**  
**Ruth R. Carrollton, Tx**

**When my mother passed away in April and left a house 120 miles away that is not paid off with a lifetime of stuff stored inside, I had no idea how I was going to pay her mortgage until I could get the house cleaned out, on the market and sold. Calling Matt at Alamo Aztek was the best decision I made. They organized the entire house, cleaning as they went, took care of all the advertising, held a second sale 2 weekends later when the weather didn't cooperate for round 1, cleaned out the entire house after the sale and sent me a check that will pay the mortgage for at least 6 months. I didn't have to lift a finger. I could not have asked for a more organized or professional experience and I would recommend Alamo Aztek to anyone.**

**Traci Phipps, Hillsboro TX**

**Alamo Aztek took my sale, a hoarders house, when three other companies told me no way. What amazed me was they were able to set up the entire sale in three days and sold almost everything. They handled all the details from start to finish, I didn't have to do a thing. Top rate job and service, they are so professional. Very satisfied, highly recommended.**

**Mike, Richland Hills TX**

**Alamo Aztek conducted an estate sale for my family home. They are very caring people and love what they do. Had the house set up and staged in 3 days. I was very pleased with the sale. They also cleaned out the house in order to place it on the market. Very professional and I would highly recommend Matt Kilgore and his Company  
**Larry and Linda L, Alvarado, TX****





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## ESTATE SALES VS AUCTIONS

### AUCTIONS

ITEMS SOLD FOR PENNIES ON THE DOLLAR  
SCHILL BIDDING  
COMMISSION FEES DOUBLED  
PROCEEDS ARE TAXED  
OWNS YOUR PROPERTY BEING SOLD

### ESTATE SALES

Brings higher prices  
DON'T PLAY FAVORITES  
REASONABLE COMMISSION  
NO TAXES COLLECTED OR CLAIMED  
YOU RETAIN OWNERSHIP

## SERVICES WE PROVIDE THAT THE COMPETITION DOESN'T

DELIVERY OF FURNITURE OR LARGER ITEMS  
PARTNER WITH YOUR REAL ESTATE AGENT TO SELL YOUR PROPERTY  
PROVIDE FREE RESOURCES TO HOMEOWNERS FACING FORECLOSURE  
HOME FIXTURES IF YOU SELL, WE WILL INSTALL THE REPLACEMENT

# SCHEDULE FOR THE WEEK OF THE ESTATE SALE

Sunday	Mon	Tues	Wed	Thurs	Fri	Sat
				<b>Full Price</b>	<b>Deals Start To Be Made</b>	<b>Half Price Day on Most Items</b>
	<b>Set up of The sale Begins</b>	<b>Set up of the sale continues</b>	<b>Set up is finished, pricing is done and finished</b>	<b>Directional signage is placed up. The first day of the estate sale</b>	<b>Second day of estate sale</b>	<b>Third and final day of the estate sale</b>